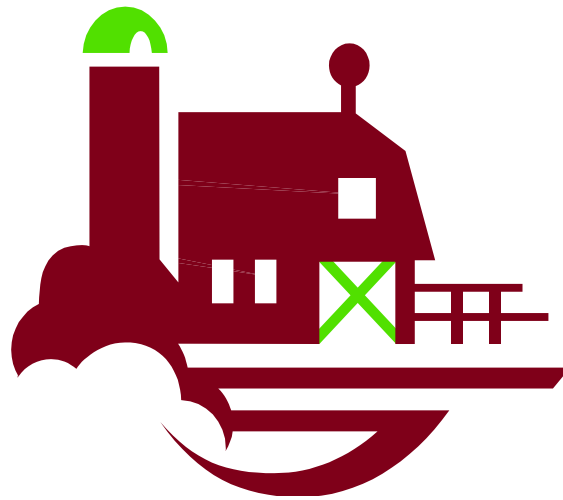


**74<sup>th</sup>**  
**Maine**  
**Agricultural**  
**Trades Show**

**January 13-15, 2015**



**Tuesday, 9 a.m. to 5 p.m.**  
**Wednesday, 9 a.m. to 8 p.m.**  
**Thursday, 9 a.m. to 3 p.m.**

**Augusta Civic Center**  
**Augusta, ME 04330**

## 2015 Exhibitors

### **A-1 Infrared Technologies (LOBBY)**

Eastport, NY

### **Acadia Insurance (77)**

Westbrook, ME

### **Ag Matters LLC (68)**

Vassalboro, ME

### **Aroostook County Farm Bureau (11)**

Presque Isle, ME

### **Arthur Carroll Crop Insurance (109)**

Limerick, ME

### **Austin Associates (5)**

Auburn ME

### **Bacon Farm Maple Products, LLC. (90)**

Sidney, ME

### **Bartlettyarns, Inc. (148)**

Harmony, ME

### **Best Way Wood Heat, Inc. (144)**

Readfield, ME

### **Biobest USA, Inc. (14)**

Romulus, MI

### **Biogas Energy (153)**

Portland, ME

### **Boer Goat Breeders of Maine (128)**

Bowdoin, ME

### **Case, J. I., Co. (116, 123)**

Knox, ME

### **Casella Organics (56)**

Hermon, ME

### **CDL Maple (151/152)**

Gorham, ME

### **Central Petroleum Co. (96)**

Wayne, ME

### **Coastal Enterprises, Inc. (84)**

Wiscasset, ME

### **Community Energy Partners, LLC. (126)**

Freeport, ME

### **Crop Production Services (2)**

Lewiston, ME

### **Dairy One (78)**

Ithaca, NY

### **Dale A Thomas & Sons Inc. (108)**

Brooks, ME

### **Farm Credit East (6)**

Auburn, ME

### **Farm Family Insurance Co. (13)**

Damariscotta, ME

## 2015 Exhibitors

**Farmers Draft Horse Mule & Pony Club (142)**

Sidney, ME

**FedCo (87)**

Waterville, ME

**Feed Commodities (113)**

Detroit, ME

**Finance Authority of Maine (50)**

Augusta, ME

**Frank Martin Sons Inc. (55)**

Fort Kent Mills, ME

**GEA Houle, Inc. (22, 35)**

Sidney ME

**Gerald Foss and Sons, Inc. (118, 119, 120, 121)**

Wales, ME

**Globe Bag Company (48)**

Woburn, MA

**Gold Star Feeds (7)**

Augusta, ME

**Griffin Greenhouse Supply (110, 111)**

Tewksbury, MA

**Hammond Tractor Company**

**(19, 20, 21, 36, 37, 38)**

Fairfield, ME

**Hannaford Supermarkets (157)**

Portland, ME

**Harness Racing Promotion Board (71)**

Belgrade, ME

**Ingraham Equipment (114, 115, 124, 124)**

Knox, ME

**J.S. Woodhouse (45, 46, 73, 74)**

West Springfield, MA

**Janet's Agricultural Tours & Travel Services  
(75)**

Nobleboro, ME

**Johnny's Selected Seeds (52)**

Winslow, ME

**Kennebec Valley Community College (51)**

Waterville, ME

**Kramer's Inc. (23, 24, 25, 32, 33, 34)**

Sidney, ME

**Kubota (18, 39)**

Fairfield, ME

**Kuhn North America (15, 16, 17, 40, 41, 42)**

Brodhead, WI

**Lambert Coffin (149)**

Portland, ME

**Leader Evaporator (155, 156)**

Swanton, VT

## **2015 Exhibitors Cont.**

**Living Acres (64)**

New Sharon, ME

**Luce's Meats (159)**

North Anson, ME

**Maine Academy of Natural Sciences (67)**

Hinckley, ME

**Maine Agricultural and Forest Experiment  
Station - University of Maine (136)**

Orono, ME

**Maine Agricultural Mediation Program (66)**

Brunswick, ME

**Maine Agriculture in the Classroom (LOBBY)**

Augusta, ME

**Maine Alpaca Association (101)**

Mt. Vernon, ME

**Maine Angus Association (131)**

China, ME

**Maine Antique Tractor Club (154)**

Smithfield, ME

**Maine Association of Agricultural Fairs (70)**

Clinton, ME

**Maine Association of Conservation Districts  
(72)**

Portland, ME

**Maine Beef Producers Association (102)**

Clinton, ME

**Maine Board of Pesticides Control (3)**

Augusta, ME

**Maine Bug Watch - Invasive Pests (147)**

Augusta, ME

**Maine Cheese Guild (76)**

Monroe, ME

**Maine Community Health Options (88)**

Lewiston, ME

**Maine Dairy Industry Association (140)**

Augusta, ME

**Maine Dairy Promotion Board/ Maine  
Dairy & Nutrition Council (141)**

Augusta, ME

**Maine Farm Bureau (12)**

Augusta, ME

**Maine Farmland Trust (81)**

Belfast, ME

**Maine Federation of Farmers Markets (150)**

Pittsfield, ME

**Maine Grain Alliance (54)**

Skowhegan, ME

## 2015 Exhibitors

**Maine Maple Producers Association (9, 10)**

Newfield, ME

**Maine Organic Farmers and  
Gardeners Association (65)**

Unity, ME

**Maine Organic Milling (49)**

Auburn ME

**Maine Pork Producers (158)**

Woodland, ME

**Maine School Garden Network (LOBBY)**

Augusta, ME

**Maine Sheep Breeders Association (1)**

New Gloucester, ME

**Maine State Beekeepers Association (8)**

Livermore, ME

**Maine State Grange (47)**

Augusta, ME

**Maine Sustainable Agriculture Society (43)**

Poland, ME

**Maine Tree Farm (4)**

Augusta, ME

**Maine Vegetable and Small Fruit Growers  
Association/Maine State Pomological Society  
(69)**

Vassalboro, ME

**Ornamental Horticulture Council (12)**

Cornish, ME

**Mainely NU Pulse (91)**

Wales, ME

**Misty Acres Alpaca Farm (93)**

Sidney, ME

**New England Farmers Union (83)**

Shelburn Falls, MA

**New England Galloway Group (99)**

Freeport, ME

**Northeast Agricultural Sales, Inc. (63)**

Detroit, ME

**Northeast Livestock Exposition (44)**

Burnham, ME

**Organic Valley/CROPP Cooperative (112)**

LaFarge, WI

**Paris Farmers Union (103, 104)**

South Paris, ME

**PenBay Tractor Supply (26, 27, 30, 31)**

Bangor, ME

**Peoples Insurance (100)**

Lisbon Falls, ME

## **2015 Exhibitors Cont.**

**Poulin Grain, Inc. (82)**

Newport, VT

**R.S. Osgood & Sons (117, 122)**

East Dixfield, ME

**ReVision Energy, LLC. (53)**

Liberty ME

**Scythe Supply (143)**

Perry, ME

**Stephenson Agri Sales Co., Inc.(57, 58, 59, 60, 61, 62)**

Poultney, VT

**Suga Country Products (86, 85)**

Vassalboro, ME

**Union Farm Equipment (28, 29)**

Union, ME

**University of Maine - College of Natural Sciences, Forestry & Agriculture (135)**

Orono, ME

**University of Maine - Northeast SARE (89)**

Orono, ME

**University of Maine Cooperative Extension (137, 138, 139)**

Orono, ME

**University of Maine, Cooperative**

**Extension - Maine AgrAbility Program (127)**

Farmington, ME

**University of Maine, Cooperative Extension-Maine Crop Insurance Education (130)**

Monmouth, ME

**USDA - NASS New England Field Office (145)**

Concord, NH

**USDA - Natural Resources Conservation Service, (79)**

Bangor, ME

**USDA - Rural Development (80)**

Bangor, ME

**USDA, Farm Service Agency (146)**

Augusta, ME

**Waterman Farm Machinery Co. Inc. (105, 106, 107, 132, 133, 134)**

Sabattus, ME

**Wellscroft Fence (97, 98)**

Harrisville, NH

**Windy Hill Restoration (92)**

Windham, ME

**Wood-Mizer Products, Inc. (94, 95)**

Indianapolis, IN

# Daily Demonstrations

**Tuesday, January 13th**

**10 am**

## **Quick Pickles**

Join Urban Farm Fermentory and Chef Cynthia Finnemore Simonds as they demonstrate how to put up a quick pickle.

**12 pm**

## **Unique Maine Farms' Project**

Mary Quinn Doyle, a writer and photographer, has spent the past two-and-a-half years visiting over 200 farms throughout Maine. She has written a 296-page book profiling 178 of these farms, entitled *Unique Maine Farms*. She will give a short slide presentation about the Unique Maine Farms' educational outreach project and conduct a book signing after its conclusion. Proceeds from the sale of the books will be used to donate a book to every library in the state of Maine.

**2 pm**

## **The Art of Making Cheese**

Join Cathy Morrill, Owner of the State of Maine Cheese Co. as she demonstrates the art of making mozzarella cheese.

**4pm**

## **So You Want To Bee a Beekeeper**

Join EAS Master Beekeeper, Carol Cottrill as she gives a brief overview of what equipment is needed to start beekeeping, the process to purchase honey bees to start a hive, how to find the best location to put a hive and tips to help the new-bee become a successful beekeeper. Typical hive components and protective clothing and equipment will be demonstrated.

# Daily Demonstrations

**Wednesday, January 14th**

**10 am**

## **Cooking with Maine Grains**

Join Dusty Dowse, Maine Grain Alliance, as he covers a range of flours and grains available currently that are grown locally in Maine. Different varieties of grains and their flavor and baking properties will be covered. Advantages of local sourcing will be discussed, including ways to be certain one is getting genuine whole grain flour. He will demonstrate several techniques that can be integrated into home baking that will make baking breads based on local grains successful, including pre-fermentations, sourdough, flour blending and ways to turn the home oven into something like a steam-injected deck oven found in professional bakeries. Dusty will discuss suggested types of bread that can be baked at home and tasting will be available afterwards at the Maine Grain Alliance booth.

**12 pm**

## **How to get Your Home Kitchen Licensed**

Join Ronda Stone, Consumer Protection Inspector for the Maine Department of Agriculture, Conservation and Forestry, as she presents, 'How to get your home kitchen licensed'. Ronda will walk through how the process works and will be available to answer questions.

**2 pm**

## **Value Added Maine Maple Products**

Join the Maine Maple Producer Association as they demonstrate how to make a value added products with Maine Maple Syrup. They will discuss the different grades of Maple syrup, their flavors and best uses.

**4 pm**

## **We're having a Fiesta**

Join Chef Cheryl Wixson and Katherine Creswell, KVCC's Vegetable Production Manager, as they create tasty Mexican-inspired party treats with their Maine grown vegetables. Who says winter eating can't be fun?!

**5pm**

## **Agricultural Development Grant Program Recipient Reception**

The Department of Agriculture, Conservation and Forestry will announce their Agriculture Development Grant recipients.



# **Daily Demonstrations**

**Thursday, January 15th**

**10 am**

## **Cooking Up A Maine Feast**

Join Executive Chef Chris Hart of the Blaine House as he whips up a Maine Feast! Chris will share and cook with some of his favorite Native Maine ingredients.

**12 pm**

## **Tasty Treats With Maine Dairy**

Join Cynthia Finnemore Simonds and Maine Dairy Promotion Board and Maine Dairy & Nutrition Council staff as they demonstrate and discuss the tasty and wonderful benefits of cooking with dairy.

**2 pm**

## **Maine Potato Candies**

Join Chocolatier Andy Wilbur of Wilburs of Maine, as he makes the Traditional Maine candy, Needhams. Maine Potatoes are the base for these delicious coconut candies. If you like to make special gifts for family and friends, Needhams are the perfect solution. They are dense and moist; reminiscent of macaroons.

Concession

150	149	148	147	146	145	144	143	142	141	140	139	138	137	136	135
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151 - 152															
153															
Animal En- trance															
154															
155-156															

120	121	122	123	124	125	126	127	128	129	130	131	132	133	134
119	118	117	116	115	114	113	112	111	110	109	108	107	106	105

Stage Area

90	91	92	93	94	95	96	97	98	99	100	101	102	103	104
89	88	87	86	85	84	83	82	81	80	79	78	77	76	75

155-156

60	61	62	63	64	65	66	67	68	69	70	71	72	73	74
59	58	57	56	55	54	53	52	51	50	49	48	47	46	45

44
43
INFO

157
158
159

29	30	31	32	33	34	35	36	37	38	39	40	41	42
28	27	26	25	24	23	22	21	20	19	18	17	16	15

1	2	3	4	5	6	7	Entrance							8	9	10	11	12	13	14
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***Tuesday, January 13***

**Commissioner's Luncheon**

**Distinguished Service Award**

**Presented by**

**Governor Paul R. LePage**

**12 pm-1:30 pm**

**Augusta/Capitol/Pine Tree Room**

*Seating is limited, to purchase tickets in  
advance call 207-287-3419.*

**Beginning Farmer Resource Network  
*Knox Room***

**9 am– 5 pm**

The Beginning Farmer Resource Network room will be open all three days of the trade show. Stop by to learn how the network helps connect aspiring, beginning and transitioning farmers to resources for business success or to learn more about how your organization can work with the network.

**Cooperative Extension (UMCE) &  
Board of Pesticides Control (BPC)  
Pesticides Applicator Recertification**

The University of Maine Cooperative Extension and the Maine Board of Pesticides Control will present four one-hour training sessions. Licensed pesticide applicators and dealers may attend sessions to earn credits towards recertification. One credit will be allowed for each hour of attendance. No registration and no fee for these programs.

***Kennebec/Penobscot Room***  
(4 credits available)

**10 am–11 am**

**Forage Weed Management and GMO  
Update**

**Speaker:** Rick Kersbergen and John  
Jemison, UMCE

**11:15 am–12:15 pm**

**Water Quality Monitoring for Pesticides:  
Past, Present and Future**

**Speaker:** Mary Tomlison, BPC

**1:30 pm–2:30 pm**

**Potato Pest Management**

**Speaker:** Jim Dwyer, UMCE

***Tuesday, January 13***

**2:45 pm–3:45 pm**

**Vegetables and Small Fruit Organic Pest Management**

**Speaker:** Eric Sideman, Maine Organic Farmers and Gardeners Association

**Cooperative Extension/Board of Pesticides Control**

**Exam Training For Private Pesticide Applicator Licensing Exams**

The University of Maine Cooperative Extension and the Maine Board of Pesticides Control will present a three-hour training session to prepare growers for the Agricultural Basic or Private Pesticide Applicator Core exam. After the Core exam training, both Core and Commodity exams will be administered.

*Pre-registration required. Please go to [www.thinkfirstspraylast.org](http://www.thinkfirstspraylast.org) or call 207-287-2731 to reserve a seat. There is no fee for this training.*

***Fort Western Room  
(no credits for this program)***

**1 pm–4pm**

**Core Exam Training**

**Speaker:** Jim Dill, UMCE & Gary Fish, BPC

**4 pm– 6 pm**

**Core & Commodity Exams Administered**

**Maine CDC, WIC Nutrition and FMNP  
*Lincoln Room***

**10 am– 12 pm**

**WIC Farmer and FMNP training session**

**Maine Cheese Guild  
*Androscoggin Room***

**10 am– 12 pm**

January meeting for anyone interested in cheese making, how to become a licensed dairy processor, and the process involved. The dairy inspection service will be available to answer any questions.

# ***Tuesday, January 13***

## **Maine Christmas Tree Association Winter Meeting *Arnold Room***

**9 am-10:30 am**

MCTA Committee Reports

**10:30 am-10:45 am**

### **Farm Safety:**

How to create a safe work environment on the farm.

**Speaker:** Ron Jester

**1:30 pm-2:30 pm**

### **Round table discussions:**

Group discussions brought up by members.

**2:30 pm-3:30 pm**

### **Herbicides:**

Herbicides for Christmas trees.

## **Maine Food Strategy *Hancock Room***

**1 pm-5 pm**

### **Meet and Greet with the Maine Food**

#### **Strategy:**

Informal Discussion on the Maine Food Strategy, who's involved and what it's working to accomplish.

**Speakers:** Tanya Swain and Barbara Ives, Co-Directors, Maine Food Strategy Steering Committee members and others

## **Maine Milk Commission *Howard Room***

**10 am-12 pm**

Special meeting to hear speakers on dairy topics.

## **Maine Organic Farmers and Gardeners Association *Cumberland Room***

**9 am-10 am**

### **Calibrations for Backpack and Boom**

#### **Sprayers for the Small Scale Farm:**

Proper calibration of backpack and boom sprayers can be a challenge for the small-scale farm operation. Pesticide labels often provide rates for application on a per acre basis while smaller equipment requires a conversion. Join MOFGA staff as they demonstrate how to make the conversions and calibrations appropriate for smaller acreage.

**Session qualifies for one recertification credit each for the Pesticide Applicator License.**

**Speakers:** MOFGA Staff Dave Colson and C.J. Walke

## ***Tuesday, January 13***

### **10 am-11 am**

**Wholesale Buyers Panel:** Come hear from a panel of Maine wholesale purchasers about their business models, their expectations from the farmers they work with, and what types of things farmers need to consider when evaluating wholesale markets.

**Speakers:** Martha Putnam: Farm Fresh Connection, John Naylor: Rosemont Market and Bakery, Marada Cook: Crown of Maine Organic Cooperative, Jeff Landry: Native Maine, Chelsea Wagner: Close to Home Specialist, Hannaford

### **11 am-12 pm**

**Wholesale Farmers Panel:** This panel of farmers experienced in selling to wholesale markets will complement the day's earlier session from the perspective of wholesale purchasers. This panel will share their perspectives on how they got into wholesale, major challenges and opportunities for Maine farmers in wholesale markets, and decision making criteria for farmers considering selling wholesale in the future.

**Speakers:** Jed Beach and Emilia Carbone: 3 Bug Farm, Ralph Caldwell: Caldwell Family Farm, Jason Kafka, Checkerberry Farm  
Steve Sinsi: New Leaf Farm

### **3 pm-4 pm**

**USDA Natural Resources Conservation Service, NRCS:** provides cost share and technical assistance to farmers throughout the state. Come hear from a local NRCS representative about programs available and how to access NRCS services. We'll also hear from a farmer who has used their programs about her experiences and advice.

**Speakers:** Peter Abello, NRCS District Conservationist and Beth Schiller, Dandelion Spring Farm

### **Maine Organic Farmers and Gardeners Association *Piscataquis/Sagadahoc Room***

### **9 am-10 am**

**Organic Certification 101:** If you market and sell products as ORGANIC, chances are good you need to be certified by a USDA-accredited certifier to comply with USDA regulations. MOFGA Certification staff will provide an overview of organic production practices. Information on how to become certified organic will also be presented.

**Session qualifies for one recertification credit each for the Pesticide Applicator License.**

**Speakers:** Mary Yurlina, MOFGA Certification Director

## ***Tuesday, January 13***

**10 am-11 am**

**Knowing and managing pests and diseases in high tunnels :** Over the past few decades more and more growers have moved their production under cover. The driving forces were getting away from pests and disease, growing crops out of season, and pushing the production to new limits. Now we all are realizing that although most common field production problems are eliminated, we are facing problems less familiar to us New England growers. Come learn what they are, what causes them, and how to deal. **Session qualifies for one recertification credit each for the Pesticide Applicator License.**

**Speakers:** Eric Sideman, MOFGA Crop Specialist

**11 am-12 pm**

**No-till Spring Vegetables Using Winterkilled Cover Crops :** Spring tillage can have deleterious effects on soil quality, compacting soil if it is too wet, and making it susceptible to erosion. Multiple years of research in Maryland showed that a winterkilled forage radish cover crop could replace spring tillage by creating a weed-free, dry, and nutrient rich seedbed for early spring vegetables like spinach. Results from one site year in Maine using the same system with an earlier fall planting date were encouraging for spinach, carrots, and peas. It may be possible, even in northern climates, to eliminate spring tillage with the right cover crops. **Session qualifies for one recertification credit each for the Pesticide Applicator License.**

**Speakers:** Natalie Lounsbury

**1:30 pm – 4 pm**

**MOFGA Annual Meeting:** Hear from MOFGA Staff, Board Members and Committee Chairs regarding the organization's activities and accomplishments over the past year. Elect MOFGA's Board of Directors for the coming year and network with members.

**Maine Organic Farmers and  
Gardeners Association  
*Androscoggin***

**3 pm-4 pm**

**Hops:** Jason Johnston and Krista Delahunty started Aroostook Hops in 2009, and sell to breweries in Maine and New Hampshire. Hops are a perennial plant that grow 20+ feet each season, and take 2-3 years to establish and produce a crop. While hops grow well in Maine, the challenge of weed and disease management, trellising, mechanical harvesting, drying, and packaging require considerable planning and investment. Jason and Krista will discuss these challenges, along with the opportunity for expanded hops production in Maine, and share their experience growing and marketing their hops.

**Speaker:** Jason Johnston, Aroostook Hops



***Tuesday, January 13***

**Maine State Pomological Society  
*Somerset***

**1 pm-2 pm**

**Preparing and Selling Fruit-based Foods:**  
What you need to know to produce and market jams and jellies including state regulations.

**Speakers:** Beth Calder and Jason Bolton, Food Science, University of Maine

**2 pm to 2:30 pm**

**General Safety to Prevent Farm Injury:**  
Fundamentals of preventing worker injury during farming.

**Speakers:** Ronald Jester, NY Center for Agricultural Medicine

**2:45 pm-4 pm**

**Commercial Apple Production Basics:** Pest and diseases, spraying, pruning, fruit thinning, fertilizing, harvest and storage.

**Speakers:** Renae Moran, Univ. of Maine

**Maine Sustainable Agriculture Society  
*Hancock Room***

**9:30 am-12 pm**

**MESAS Annual Meeting:** Presentations on MESAS's sustainable year round agriculture project.

**Speakers:** Tony Kieffer of MaineAsia on the Society's Sustainable Year Round Agriculture Project.

**Maine Sustainable Agriculture Society  
*Howard Room***

**1:45 pm-2:15 pm**

**Introduction and Overview of MESAS and MOFGA Initiatives:** More Maine Meat, Year Round Agriculture; MOFGA Programs.

**2:15 pm-3 pm**

The State of Maine Agriculture: Discuss the state of Maine agriculture today and its future, providing a statistical analysis of the 2012 AG Census. After the presentation there will be a questions and answer period.

**Speaker:** Gary Keough, State Statistician for USDA National Agriculture Statistics Service

**3 pm-3:15 pm**

**Break**

## ***Tuesday, January 13***

**Maine Sustainable Agriculture Society  
Howard Room**

**3:15 pm-5 pm**

**Exploring Issues of Scale– How To Successfully Scale Your Farm Business For Profit:** This session focuses on the opportunities and challenges associated with growing an agriculture business to meet demands in the marketplace. Scale can be in many forms, from technology applications to expanding acreage and risk management. Panelists will explore different options available to small and medium farms looking to scale up. Moderators will discuss financial and production practices that help ensure both profitability and sustainability.

**Panel Members will represent Vegetable, Dairy, Meat and interests.**

**Moderators:** Justin Jamison, MESAS Board Members; Dave Colson, MOFGA

**New England Farmers Union  
*Aroostook Room***

**2 pm-3 pm**

**Co-operative Overview:** Learn how the New England Farmers Union supports agricultural co-ops and how they benefit family farmers and fishermen.

**Organic Valley/CROPP Cooperative  
*Aroostook Room***

**11 am-12 pm**

**Organic Dairy Opportunities with CROPP Cooperative:** Learn more about the mission and values of Organic Valley/CROPP Cooperative and the opportunities for organic dairy producers in Maine to join the cooperative.

**Speaker:** Steve Getz, Regional Dairy Pool Manager

**Nutrient Management Program  
*Waldo Room***

**10 am-11 am**

**Cover Crops and Nutrient Management to Benefit Crop Production and Soil Health**

**Speakers:** Lauchlin Titus, AgMatters, LLC, Certified Professional Agronomist/Crop Advisor and Nutrient Management Planning Specialist.

**11 am-12 pm**

**Use of Compost in Vegetable Seedling and High Tunnel Production:** What's New and Different.

**Speaker:** Mark Hutchinson, Extension Educator and Professor, University of Maine Cooperative Extension.

**Qualifies for 1 Nutrient Management Recertification Credit**

## ***Tuesday, January 13***

**2 pm-3 pm**

### **Harmful Algal Blooms and Cyanotoxins in Maine**

**Speaker:** Linda C. Bacon, Lake Assessment Section Leader, Bureau of Land and Water Quality, Maine Department of Environmental Protection. **Qualifies for 1 Nutrient Management Recertification Credit**

**3 pm– 4 pm**

### **Compost Programs Managing Organics in Maine: What Does it Take to be Successful!**

**Speaker:** Mark A. King, Environmental Specialist, Maine Department of Environmental Protection Sustainability Unit. **Qualifies for 1 Nutrient Management Recertification Credit**

### **ReVision Energy *Lincoln Room***

**2 pm-3 pm**

**Harvesting Sunshine:** Overview of current solar electric technology, applications and incentives.

**Speaker:** John Luft, General Manager

### **Stonyfield, Organic Valley, Pete and Jerry's, Whole Foods, and the Organic Trade Association *Aroostook Room***

**10 am–11 am**

**Investment Opportunities for Organic Grain in Aroostook County:** Stonyfield, Organic Valley, Pete and Jerry's, Whole Foods, and the Organic Trade Association are exploring ways to support market opportunities for Aroostook County farmers and grain millers to increase the production of organic grain (feed grade and food grade) in Aroostook county. This session is an opportunity for farmers (conventional and organic), seed dealers, buyers, processors, and organic grain customers to ask questions about the project and share insights about where investment is needed.

**Speakers:** Britt Lundgren: Director of Organic and Sustainable Agriculture, Stonyfield Steve Getz: New England East Region Pool Manager, Organic Valley, Elizabeth Reaves: Program Associate, Sustainable Food Lab

### **Unity Food Hub *Androscoggin Room***

**2 pm-3 pm**

**Unity Food Hub Informational Meeting:** Come learn about the newly created Unity Food Hub located in Unity, Maine. The Unity Food Hub aggregates, markets and distributes local Maine food using a multi-pronged approach to assist farms and increase access to local foods by both institutions and individuals.

# **Wednesday, January 14**

## **Beginning Farmer Resource Network Hancock Room**

**10 am - 11 am**

**So, You Want to Farm in Maine?:**  
Q&A format

**Speaker:** Tori Jackson, UMaine Extension

**11 am - 12 pm**

**Guardian Animals and Farming with Carnivores:** This presentation brings together the expertise and experience of both a wildlife biologist and leading Maine farmers. They will share with you the value of carnivores living on your farm, and then the down to earth ways to live in peace with them. And in doing so, be economically successful. Come with your questions and stories.

**Speaker:** Geri Vistein

**12 pm - 1 pm**

**Navigating the Affordable Care Act Marketplace:** Two Affordable Care Act Healthcare Marketplace Navigators will help farmers understand how to choose and sign up for a health care plan.

**Speakers:** Lynn Cheney and Kevin Hunt

**1 pm - 2 pm**

**Maine Family Farms: Life and Business in Balance:** A starting point for farm families to think about issues that range from family conversations to managing stress and sharing ideas about life and business balance.

**Speakers:** Leslie Forstadt, UMaine Extension

**2 pm - 3 pm**

**Soil Health:** Soil Health awareness and how it benefits farmers.

**Speakers:** NRCS

**3 pm- 4 pm**

**Farm Financing:** Hear about the range of financing options available to farmers in Maine to start or expand operations, purchase farmland, or address other business needs.

**Speaker:** Gray Harris, CEI

**4 pm - 5 pm**

**Where to sell - Choosing Farmers' Markets:** Hear from a panel of experienced market vendors about what they look for when considering whether or not to sell at a farmers' market.

**Speakers:** MFFM BOD members, incl Hanne Tierney and Mike Bahner.

## **Wednesday, January 14**

### **Beginning Farmer Resource Network *Lincoln/Oxford Room***

#### **9am -10am**

**Farm Service Agency Session:** This presentation will provide an overview of available FSA programs for beginning farmers.

**Speaker:** Sherry Hamel

#### **10am - 11am**

**2014 Farm Bill:** Learn what financial and technical assistance is available to new and beginning farmers through the 2014 Farm Bill.

**Speaker:** NRCS

#### **11am-12pm**

**Multigenerational Farm Communication:** This presentation will talk about the conflicts and joys of multiple generations on the farm and will have some conversation starters and ways to get your thoughts "on the table."

**Speakers:** Leslie Forstadt and Gary Anderson, UMCE

#### **12pm - 1pm**

**One on One Business Counseling**

**Speaker:** Janet Roderick

#### **1pm - 3:30pm**

**Accessing Farmland: Conducting a Land Search & Establishing Tenure:** Come and learn about all the tools and resources available to guide you as you search for your dream farm, as well as get a clear idea of all the considerations you need to keep in mind throughout the whole process.

**Speakers:** Jo Barrett, Land For Good and Erica Buswell, Maine Farmland Trust

#### **3 pm - 4 pm**

**Pro Bono Legal Assistance for Farmers:** Learn about opportunities for your farm to receive free legal assistance from Conservation Law Foundation's pro bono Legal Services Food Hub. Farms face many transactional legal needs, such as land acquisition/transfer, estate issues, taxes, contracts, and business formation, among others. The law can help or hinder the success of your operation. This workshop will explain how the Legal Services Food Hub works and how you can best make use of it as a valuable resource.

**Speaker:** Ben Tettlebaum, Conservation Law Foundation

#### **4 pm - 5 pm**

**Your Woodlot: The Winter Crop:** What farmers should know about the woods on their farm.

**Speaker:** Andy Shultz, Maine Forest Service

## ***Wednesday, January 14***

**5 pm– 6 pm**

**Supporting Farms in My Town:** This workshop will help farmers and their neighbors learn what some Maine communities and towns are doing to increase support for local farmers and local agriculture. We will use a handy checklist to help you quickly assess, "Is your Town Farm-Friendly?"

**Speakers:** Jo Barrett, Land for Good & Steph Gilbert, Maine Dept. of Agriculture, Conservation and Forestry

### **Beginning Farmer Resource Network *Knox Room***

**9 am– 8 pm**

The Beginning Farmer Resource Network room will be open all three days of the trade show. Stop by to learn how the network helps connect aspiring, beginning and transitioning farmers to resources for business success or to learn more about how your organization can work with the network.

### **Cooperative Extension/Board of Pesticides Control Pesticides Applicator Recertification**

The University of Maine Cooperative Extension and the Maine Board of Pesticides Control will present four one-hour training sessions and one open forum. Licensed pesticide applicators and dealers may attend sessions to earn credits towards recertification. One credit will be allowed for the first four presentations and one credit will be allowed for attendance at the, **\*\*Open Forum at 4:00 PM\*\***. No registration and no fee for these programs.

***Kennebec/Penobscot Room***  
(5 credits available)

**9 am–10 am**

### **Forest Insect Pests, Past, Present and Future**

**Speaker:** Colleen Teerling, Maine Forest Service, Maine Department of Agriculture, Conservation and Forestry

**10:15 am–11:15 am**

### **Invasive Plant Management**

**Speaker:** Nancy Olmstead, Maine Department of Agriculture, Conservation and Forestry

**12 pm– 1 pm**

### **Spotted Wing Drosophila and Pollinator Protection Update**

**Speaker:** Frank Drummond, UMaine

**1:30 pm–2:30 pm**

### **Water Quality Monitoring for Pesticides: Past, Present and Future**

**Speaker:** Mary Tomlinson, Board of Pesticides Control

**Wednesday, January 14**

**3 pm–4 pm**

**Maine Board of Pesticides Control Monthly Meeting**

**4 pm–5 pm**

**Maine Board of Pesticides Control and  
Maine IPM Council Open Forum for  
Growers, Applicators and the Public**

**5 pm–6 pm**

**Maine Board of Pesticides Control Monthly Meeting, continued**

**Cooperative Extension/Board of Pesticides Control**

**Exam Training For Private Pesticide  
Applicator Licensing Exams**

The University of Maine Cooperative Extension and the Maine Board of Pesticides Control will present a three-hour training session to prepare growers for the Agricultural Basic or Private Pesticide Applicator Core exam. After the Core exam training, both Core and Commodity exams will be administered.

*Pre-registration required. Please go to [www.thinkfirstspraylast.org](http://www.thinkfirstspraylast.org) or call 207-287-2731 to reserve a seat. There is no fee for this training.*

***Washington/York Room  
(no credits for this program)***

**9:30 am–12:30 pm**

**Core Exam Training**

**Speakers:** Jim Dill, UMaine & Gary Fish,  
Board of Pesticide Control

**1:30 pm – 4 pm**

**Core & Commodity Exams Administered**

**Community Energy Partners  
Somerset Room**

**1 pm-3 pm**

**Net Energy Billing in Maine:** Enables farms, small businesses, and homes to affordably install solar, wind in other renewable energy technologies alone or in the aggregate of others. Session will focus on what the policy is, and how it can be used for solely-owned or jointly-owned installations. Workshop will introduce the first community solar project in Maine, sited on a chicken barn in South Paris, and co-owned various owners including a farming family, a condominium owner, and others who wish to live more sustainably, and receive their electricity more cost-effectively.

## ***Wednesday, January 14***

**Farmer Veteran Coalition of Maine**  
*Androscoggin Room*

**6 pm-8 pm**

**Annual Meeting:** To discuss chapter growth.

**Maine Beef Producers Association**  
*Sagadahoc Room*

**1 pm-1:45 pm**

**Intro to Carcass Evaluation**

**1:45 pm– 2:30 pm**

**Processor Perspective**

**2:30 pm– 3 pm**

**Producer Profile**

**3 pm-3:30 pm**

**Producer Profile**

**3:30 pm -4:30 pm**

**Maine Beef Producers Association Annual Meeting**

**4:30 pm-5:30 pm**

**Maine Beef Producers Association January Board Meeting**

**Harness Racing Promotion Board Meeting**  
*Piscataquis Room*

**5:30 pm-6:30 pm**

**Maine Food Strategy**  
*Somerset Room*

**10 am-1 pm**

**Just Farmers Wanted:** Share your ideas on what Maine ag needs most. The Maine Food Strategy is convening farmers, businesses and groups across Maine to look at how we can work together better to make Maine agriculture and food a priority. Wednesday's session will focus on asking farmers what policies, activities, programs, resources they would like to see to strengthen their businesses and the sector.

**Speakers:** Tanya Swain and Barbara Ives, Co-Directors, Maine Food Strategy, Steering Committee members and others

**Maine Grass Farmers Network**  
*Sagadahoc Room*

**10 am-11 am**

**Basic of Holistic Management:** Holistic management has valuable tools and information for effective pasture management.

**Speaker:** Diane Schivera, MOFGA's Organic Livestock Specialist



## ***Wednesday, January 14***

**11 am-12:30 pm**

**Multi Species Grazing:** Multi species grazing can work well for many farms and it has many advantages for the health of the soil and animals.

**Speakers:** Denise Carpenter, Chellis Brook Farm, Newfield and others

### **Maine Poultry Growers Association *Piscataquis Room***

**12:30 pm-1 pm**

**MPGA Business Meeting:** Maine Poultry Association Annual Meeting.

**Speakers:** Board of Directors

**1 pm-1:30 pm**

**Replacement Hens:** Cost of ready to lay pullets.

**Speaker:** Steven Bibula

**1:30 pm-3 pm**

**Farm Cooperative:** Pros and cons of starting a grower cooperative.

**Speaker:** Lynda Brushett

**3:30 pm-4 pm**

**Poultry Health:** Maine poultry health update.

**Speaker:** Dr. Anne Liichenwaller DVM, University of Maine

### **Maine Sheep Breeders Association *Sagadahoc Room***

**6 pm-7 pm**

**Predators of Sheep In Maine**

**Speakers:** Adam Vashon; Wildlife Biologist, Guard Animal Experiences Producers Panel: Joan Rolfe, John Simmons, and Phil Webster

**7 pm-8 pm**

**Is a Herding Dog For Me?**

**Speaker:** David Kennard

# **Wednesday, January 14**

**Maine State Pomological Society  
Arnold/Howard Room**

**9 am – 10 am**

**Business Meeting:** Review of Executive Committee activities, marketing, labor, and legislative issues.

**Speaker:** Andy Ricker, President

**10 am-10:15 am**

**New Produce Safety Regulations:** Latest on GAP certification and other food safety practices.

**Speaker:** Linda Titus, AgMatters, LLC

**10:15 am-10:45 am**

**Health Benefits of Eating Fruits:** Healthy compounds in fruits, and UMaine research healthy compounds in Highmoor Farm plum and grape varieties.

**Speaker:** Angela Myracle, University of Maine

**10:45 am – 11 am**

**Break**

**11 am-11:30 am**

**High Density / Tall Spindle Orchards:** Do's and don'ts of starting a new high density orchard with apples and other tree fruits.

**Speaker:** Renae Moran, University of Maine

**11:30 am – 12 pm**

**To Be Determined**

**12 pm -1 pm**

**Break: Lunch on your own**

**1 pm - 1:45 pm**

**Enterprise Budgets to Calculate Farm Costs and Returns:** A simplified method of using Excel and other computer software to calculate costs and potential revenue.

**Speaker:** Tori Jackson, Univ. of Maine

**1:45 pm – 2 pm**

**New Farm Bill Brings Important Changes to Crop Insurance**

**Speaker:** Tori Jackson / Lani Carlson,  
University of Maine Cooperative Extension

**2 pm - 2:30 pm**

**Managing the Low Spray Orchard:** What to look for and how to counteract problems in less frequently sprayed orchards

**Speaker:** Glen Koehler, University of Maine

**2:45 pm -3:30 pm**

**Making Your Farm and PYO Orchard Safe for Visitors:** What to do to ensure customer safety at farm stores, PYO orchards and other farm locations.

**Speaker:** Ronald Jester, NY Center for  
Agricultural Medicine

# **Wednesday, January 14**

## **Maine State Florists and Growers Association Cumberland Room**

**9 am – 9:30 am**

**Registration:** Sign in, and relax with a cup of coffee or tea.

**9:30 am– 9:45 am**

**Introductions and Announcements**

**9:45 am – 10:15 am**

**Marketing Opportunity: Grow Cut Flowers, Sell Them to Maine Florists:** People's changing taste in cut flowers combined with the "Buy Local" movement have created a great opportunity for producers of specialty cut flowers. We'll help you get started.

**Speakers:** Deb Nisbett: MMFD, Executive Director, Maine State Florists' and Growers' Association; Dr. Lois Berg Stack, Extension Specialist, Ornamental Horticulture

**10:15 am – 10:45 am**

**Pollinator Gardens: a Marketing Opportunity for Maine Greenhouse Growers:**

Your customers are eager to support native bees and other pollinators. Learn how you can attract a new group of customers with the right product mix, information and displays.

**Speaker:** Dr. Lois Berg Stack, Extension Specialist, Ornamental Horticulture

**10:45 am – 11 am**

**Break**

**11 am– 12 pm**

**Basil Downy Mildew, Impatiens Downy Mildew, and Their Relatives:** Impatiens downy mildews has caused problems for growing and marketing impatiens. Basil downy mildew presents challenges for bedding plant growers and fresh herb producers. Learn about the best management practices you should employ in 2015. *This session has been approved for one pesticide recertification credit*

**Speaker:** Dr. Cheryl Smith, Extension Professor and Plant Health Specialist, University of New Hampshire

**12 pm – 1 pm**

**Lunch on your own**

**1 pm– 2:15 pm**

**Managing Diseases in Spring Bedding Plant:** Root rots, botrytis, powdery mildew, bedding plants are prone to so many diseases. Learn what they are, how to scout for them, and how to manage them before they become serious. *This session has been approved for one pesticide recertification credit.*

**Speaker:** Dr. Cheryl Smith, Extension Professor and Plant Health Specialist, Univ. of New Hampshire

**2:15 pm – 2:30 pm**

**Break**

## ***Wednesday, January 14***

**2:30 pm – 4 pm**

**Grower Panel: Great Ideas from Creative**

**Growers:** Join three great Maine growers for a conversation about crops, production, marketing and all things in between!

**Speakers:** Larry Bruns, Hanson Field Flower Farm, Scarborough; Phil Roberts, Broadway Gardens, South Portland; Carol Mayberry, Mayberry Farms, Sebago

**Maine Vegetable & Small Fruit Growers  
Association Annual meeting  
*Ft. Western Room***

**8:00 am-9:15 am**

**Agriculture Marketing Loan Fund**

**Breakfast:** Learn about the AMLF program from FAME and Maine Department of Agriculture, Conservation and Forestry. Hear about recently funded projects and learn from their experiences

**9:15 am-9:30 am**

**Welcome and Announcements**

**Speaker:** Bill Bamford, President, Maine Vegetable & Small Fruit Growers Association

**9:30 am-10:30 am**

**Highmoor Farm Trials:** Bell Pepper, Broccoli, Sweet Corn and High Tunnel Tomato Fertility

**Speakers:** Mark Hutton, Vegetable Specialist, UMaine Cooperative Extension, and David Handley, Vegetable & Small Fruit Specialist, UMaine Cooperative Extension

**10:30 am– 11:00 am**

**Cover Crops for Soil Health and Weed  
Management**

**Speaker:** Lauchlin Titus, CPAg/CCA, AgMatters

**11 am-11:15 am**

**New Farm Bill Brings Important Changes to  
Crop Insurance**

**Speakers:** Tori Jackson, Extension Educator, UMaine Cooperative Extension, and Lani Carlson, Program Manager, Maine Crop Insurance Education Program, UMaine Cooperative Extension

**11:15 am – 11:30 am**

**GAP:** What You Need to Know About Food Safety Regulations in 2015.

**Speaker:** Linda Titus, GAP/GHP Assistance, AgMatters

## ***Wednesday, January 14***

**11:30 am-12:15 pm**

### **When Farming Changes and Farming Laws Don't**

**Speakers:** Brad Mitchell, Director of Government Relations, Massachusetts Farm Bureau Federation, Inc.

**12:15 pm -12:30 pm**

### **Maine Vegetable & Small Fruit Growers Association Business Meeting**

**Speaker:** Bill Bamford, President

**12:30 pm-1:15 pm**

### **Lunch on your own**

**1:15 pm-2:00 pm**

### **New Vegetable Varieties for 2015**

**Speakers:** Tom Lewandowski, Harris Seeds; Lauchlin Titus, Seedway; Luke Donahue, Johnny's Selected Seeds

**2 pm-2:30 pm**

### **Will Your Tractor Kill You? Making Your Farm Safer**

**Speaker:** Ronald Jester, New York Center for Agricultural Medicine and Health

**2:30 pm-3:00 pm**

### **What's New and What's Working in Irrigation Equipment**

**Speaker:** Trevor Hardy, Brookdale Fruit Farm, Hollis, NH

**3 pm-3:30 pm**

### **Practices to Maintain Produce Quality and Safety**

**Speaker:** Chris Callahan, Agricultural Engineering, University of Vermont Extension

**3:30 pm-4:00 pm**

### **Osborne Family Farm: Making Dry Beans, Making Money**

**Speaker:** Jason Osborne, owner, Osborne Family Farm, Charleston, ME

**4 pm– 5pm**

**Entering the Retail Market:** Learn how to make your farm retail ready.

### **Nutrient Management Program *Waldo Room***

**10 am– 11 am**

**Adapt-N:** A New Tool to Improve the Profitability and Efficiency of Side dressed Nitrogen in Corn. **Qualifies for 1 Nutrient Management Recertification Credit.**

**Speaker:** Dr. Ellen Mallory, Extension Educator and Assistant Professor, University of Maine Cooperative Extension

## ***Wednesday, January 14***

**11 am– 12 pm**

### **Nitrogen Release Rates in Maine Soils**

**Speaker:** Bruce Hoskins, Soil Scientist and Director, University of Maine Soil Testing and Analytical Laboratory. **Qualifies for 1 Nutrient Management Recertification Credit.**

**1 pm-2 pm**

### **The 2014 Agricultural Act (Farm Bill)**

**Programs:** Environmental Quality Incentives Program (EQIP) Opportunities Related to Nutrient Management for Your Operation. **Qualifies for 1 Nutrient Management Recertification Credit.**

**Speaker:** Buster Carter, Resource Conservationist - Programs, USDA Natural Resources Conservation Service.

### **Organic Valley/CROPP Cooperative *Androscoggin Room***

**11 am-12 pm**

### **Organic Dairy Opportunities with CROPP**

**Cooperative:** Learn more about the mission and values of Organic Valley/CROPP Cooperative and the opportunities for organic dairy producers in Maine to join the cooperative.

**Speaker:** Steve Getz, Regional Dairy Pool Manager

### **Small Woodland Owners Association of Maine Annual Meeting *Augusta/Capitol/Pine Tree Room***

**8:30 am-9 am**

**Coffee and Informal Discussion:** With Board members and Staff.

**9 am-9:50 am**

**Annual Meeting.** Update of activities, plans for 2015, awards, legislative update, and election of officers.

**9:50 am-10 am**

**Adjourn Annual Meeting, Door Prizes**

**10 am-10:20 am**

### **The “New” Landowner Relations Program**

**Speaker:** Rick LaFlamme, Landowner Relations Coordinator, Dept. of Inland Fisheries and Wildlife

**10:20 am-10:50am**

### **Tales from the Woods**

**Speaker:** George Smith, Maine Author

**10:50 am-11:40 am**

### **New Uses for Wood; New Markets for Landowners**

**Speaker:** Hemant Pendse, Director of the Forest Bio products Research Institute and chair of the Chemical and Bioengineering Department at the University of Maine

## ***Wednesday, January 14***

**11:40 am-12 pm**

### **Small Scale Biofuels Production; What It Could Mean for Woodland Owners**

**Speaker:** Theresa Selfa, Associate Professor, Department of Environmental Studies, Syracuse University

**12 pm– 1 pm**

### **Award to Maine 2015 Outstanding Tree Farmer and Lunch (on your own)**

**1 pm-1:20 pm**

### **A Little Maine Humor and Door Prizes:** Must be present to Win.

**Speaker:** Gary Crooker, Maine Humorist

**1:20 pm– 2:30 pm**

### **The Future of Wood Using Mills and What Changes in Wood Markets Mean for Small Woodland Owners- Four Perspectives**

**Speakers:** Jason Brochu, Co-President Pleasant River Lumber; Eric Kingsley, Vice- President, Innovative Natural Resource Solutions; Bret Vicary Vice President, Forestry & Natural Resources; James W. Sewall Company, Pulp and Paper Executive

**2:30 pm– 3:30 pm**

### **Forest Insect and Diseases; Invasive Pests and Challenges Ahead for Woodland Owners.**

**Speaker:** Bill Ostrofsky, Forest Pathologist, Maine Forest Service

**3:30 pm-4 pm**

### **Door Prizes and Adjourn**

### **Unity Food Hub** *Androscoggin Room*

**10 am-11 am**

**Unity Food Hub Informational Meeting:**  
Come learn about the newly created Unity Food Hub located in Unity, Maine. The Unity Food Hub aggregates, markets and distributes local Maine food using a multi-pronged approach to assist farms and increase access to local foods by both institutions and individuals.

### **USDA Farm Service Agency** *Washington/York Room*

**10 am-11 am**

**2014 USDA/FSA Farm Bill Information Session:** Informational workshop covering loans and new programs offered under the 2014 Farm Bill.

**Speaker:** Ken Gustin, Executive Off

## ***Thursday, January 15***

### **Beginning Farmer Resource Network *Hancock Room***

**10 am- 11 pm**

**Direct Marketing Agriculture Products:**

Different customers have different preferences for learning about local products. We will discuss a variety of ways you can contact your customers, from traditional media to social media.

**Speaker:** Donna Coffin, University of Maine Cooperative Extension

**11 am- 12 pm**

**Intro to Online Marketing:** Building a brand utilizing professional graphics, a website, and social media.

**Speaker:** Tori Jackson, UMaine Extension

**12 pm- 1 pm**

**Farmer to Farmer Discussion:** Bring your lunch and meet other farmers

**Speakers:** Tori Jackson, UMaine Extension; Stephanie Gilbert, FFF Program Administrator, Maine Dept. of Agriculture Conservation and Forestry

**1 pm - 2 pm**

**Farm Safety**

**Speaker:** Ron Jester, Maine AgrAbility

**2 pm - 3 pm**

**ID & Management: Invasive Woody Vines & Shrubs:** Invasive plants can degrade the value of woodlands and fields. Learn to identify some common woody invasives and how to develop strategy for managing them.

**Speaker:** Hildy Ellis

### **Beginning Farmer Resource Network *Lincoln/Oxford Room***

**9 am-10 am**

**Do I Need Crop Insurance?:** An introduction to federal crop insurance and other risk management programs for Maine farmers.

**Speaker:** Lani Carlson and Tori Jackson, UMaine Cooperative Extension

**10 am - 11 am**

**How to apply for the Maine Farms for the Future Business Planning Grant:** It's true that next year's Farms for the Future (FFF) grant application deadline won't come until October, but getting a "head-start" on your application and working on it over the winter might make the difference for you! We'll take time to learn about previous grant recipient's "Ideas for Change," on their farms.

**Speaker:** Stephanie Gilbert, FFF Program Administrator, Maine Dept. of Agriculture Conservation and Forestry



## ***Thursday, January 15***

**11 am - 12 pm**

**Introduction to Holistic Management:**

Holistic Management offers a set of management tools that work particularly well for farmers. This presentation is an introduction to the principles and practices that define the concept.

**Speaker:** Ellen Gibson, Maine AgrAbility

**12 pm - 1 pm**

**One on One Business Counseling**

**Speaker:** Janet Roderick

**1 pm - 3 pm**

**Tools for Managing Workplace and Employee Conflicts:** Learn how to prevent and manage workplace conflict, and gain tools for initiating and supporting difficult conversations.

**Speaker:** Elaine Bourne, Maine Agricultural Mediation Program

**Beginning Farmer Resource Network**  
*Knox Room*

**9 am– 3 pm**

Stop by to learn how the network helps connect aspiring, beginning and transitioning farmers to resources for business success or to learn more about how your organization can work with the network.

**Cooperative Extension/Board of Pesticides Control**  
**Pesticides Applicator Recertification**

The University of Maine Cooperative Extension and the Maine Board of Pesticides Control will present four one-hour training sessions. Licensed pesticide applicators and dealers may attend sessions to earn credits towards recertification. One credit will be allowed for each hour of attendance. No registration and no fee for these programs.

*Kennebec/Penobscot Room*  
(3 credits available)

**9 am–10 am**

**Water Quality Monitoring for Pesticides: Past, Present and Future**

**Speaker:** Mary Tomlinson, BPC

**10:15 am–11:15 am**

**Spotted Wing Drosophila and Pollinator Protection Update**

**Speaker:** Frank Drummond, UMaine

**11:30 am–12:30 pm**

**Wild Blueberry Pest Management Update**

**Speakers:** David Yarborough, UMaine & Frank Drummond, U-Maine

## ***Thursday, January 15***

### **Exam Training For Private Pesticide Applicator Licensing Exams**

The University of Maine Cooperative Extension and the Maine Board of Pesticides Control will present a three-hour training session to prepare growers for the Agricultural Basic or Private Pesticide Applicator Core exam. After the Core exam training, both Core and Commodity exams will be administered. *Pre-registration required. Please go to [www.thinkfirstspraylast.org](http://www.thinkfirstspraylast.org) or call 207-287-2731 to reserve a seat. There is no fee for this training.*

#### ***Fort Western Room (no credits for this program)***

**8 am–11 am**

#### **Core Exam Training**

**Speakers:** Jim Dill, UMCE & Gary Fish,  
Board of Pesticide Control

**12 pm – 2 pm**

#### **Core & Commodity Exams Administered**

**11 am - 12 pm**

#### **Introduction to Holistic Management:**

Holistic Management offers a set of management tools that work particularly well for farmers. This presentation is an introduction to the principles and practices that define the concept.

**Speaker:** Ellen Gibson, Maine AgrAbility

**12 pm- 1 pm**

#### **One on One Business Counseling**

**Speaker:** Janet Roderick

**1 pm-3 pm**

#### **Tools for Managing Workplace and**

**Employee Conflicts:** Learn how to prevent and manage workplace conflict, and gain tools for initiating and supporting difficult conversations.

**Speaker:** Elaine Bourne, Maine Agricultural  
Mediation Program

#### **Maine CDC, WIC Nutrition and FMNP *Piscataquis Room***

**1 pm-3 pm**

#### **WIC Farmer and FMNP training session**

## ***Thursday, January 15***

### **Maine Farmland Trust *Aroostook Room***

**1 pm-2 pm**

#### **Wholesaling Your Harvest: Can We Talk?**

Thinking about wholesaling your harvest for the first time? Are you an experienced wholesaler wanting to increase or streamline? In 2015 Maine Farmland Trust, MOFGA, FINE, CEI, Environment Maine and Conservation Law Fund will offer four wholesaling workshops and a two-day intensive for farmers around the state. We'd like to learn more what you want to know starting out - and what you wish you knew before you began selling your harvest wholesale. Help us help you set off on the right path for your farm wholesale operation. Come join us for this conversation!

### **Maine Food Strategy *Aroostook Room***

**9 am-12 pm**

**Just Farmers Wanted:** Share your ideas on what Maine ag needs most. The Maine Food Strategy is convening farmers, businesses and groups across Maine to look at how we can work together better to make Maine agriculture and food a priority. Wednesday's session will focus on asking farmers what policies, activities, programs and resources they would like to see to strengthen their businesses and the sector.

**Speakers:** Tanya Swain and Barbara Ives, Co-Directors, Maine Food Strategy, Steering Committee members and others

### **Maine Federation of Farmers' Markets *Somerset Room***

**11 am- 12 pm**

**Farmers Market Manager Forum:** A chance for market managers (and others with related interests) to share updates, discuss concerns, and network.

**1 pm-3 pm**

**Maine Federation of Farmers' Markets Annual Meeting:** MFFM Annual Meeting, including election of 2015 Board of Directors, followed by an open forum discussion about the evolving farmers' market landscape the challenges and opportunities of 2015.

### **Maine Maple Producers Association *Washington/York Room***

**9 am- 3 pm**

MMPA will be holding technical sessions on Thursday morning with a variety of options available for small and large maple producers. During the noon hour, we will offer a free luncheon for our membership and then in the afternoon we will hold our 2015 annual business meeting.

## ***Thursday, January 15***

### **Maine Pork Producers *Cumberland Room***

**11 am-12:30 pm**  
**Business Meeting & Election of Officers**

**12:30 pm-1 pm**  
**Break**

**1 pm –2 pm**  
**Update on Swine Health:** Questions and Answers

**Speakers:** State Vet. Michele Walsh DVM,  
DACF and Maine Cooperative Extension Vet  
Don Hoenig

**2 pm-3 pm**  
**Report on November Meeting in Boston and  
conference call on Dec 17th NEPA [ New  
England Pork Association]**

### **Organic Valley/CROPP Cooperative *Androscoggin Room***

**11 am-12 pm**  
**Organic Dairy Opportunities with CROPP  
Cooperative:** Learn more about the mission and  
values of Organic Valley/CROPP Cooperative  
and the opportunities for organic dairy  
producers in Maine to join the cooperative.

**Speaker:** Steve Getz, Regional Dairy Pool  
Manager

### **University of Maine Cooperative Extension-Highbush Blueberry School *Arnold/Howard Room***

**10 am-11 am**  
**Introductions and The Highbush Blueberry:  
Morphology and History**

**Speaker:** David Handley, Vegetable & Small  
Fruit Specialist, UMaine Cooperative Extension

**11 am-11:30 am**  
**Blueberry Variety Characteristics**

**Speaker:** David Handley, Vegetable & Small  
fruit Specialist, UMaine Cooperative Extension

**11:30 am-12 pm**  
**Pre-plant Considerations and Preparation**

**Speaker:** Mark Hutchinson, Extension  
Professor, UMaine Cooperative Extension

**12 pm -1 pm**  
**Lunch Break (on your own)**

**1 pm-1:30 pm**  
**Planting and Early Care**

**Speaker:** David Handley, Vegetable & Small  
Fruit Specialist, UMaine Cooperative Extension

## ***Thursday, January 15***

**1:30 pm– 2 pm**

### **Blueberry Plant Nutrition Done Right**

**Speaker:** David Handley, Vegetable & Small Fruit Specialist, UMaine Cooperative Extension

**2 pm-2:30 pm**

### **Pruning Blueberry Bush, Young and Old**

**Speaker:** David Handley, Vegetable & Small Fruit Specialist, UMaine Cooperative Extension

**2:30 pm-3 pm**

### **Pest Identification and Management**

**Speaker:** David Handley, Vegetable & Small Fruit Specialist, UMaine Cooperative Extension

**3 pm-3:15 pm**

### **Bottom Line: Costs and Expectations**

**Speaker:** David Handley, Vegetable & Small Fruit Specialist, UMaine Cooperative Extension

**3:15 pm-3:30 pm**

### **Questions and Discussion**

### **Maine Nutrition Council / Food Corps Maine**

#### ***Waldo Room***

Will present program summaries. Visit the Trades Show Floor to receive Nutrition Professional Development credits.

**10 am-11 am**

### **Maine Nutrition Council**

**Speaker:** Stephanie Stambach, MDOE

**11 am-12 pm**

### **Educational Event**

**Speaker:** Lily Joslin, FoodCorps Maine

**1 pm– 2pm**

### **Maine Nutrition Council**

**Speaker:** Sonha Carvalho, Chairman

**2 pm– 3 pm**

### **Board of Directors Meeting**



“Get Real. Get Maine!” is a promotional program with a searchable website, featuring data on Maine’s farms, specialty foods and other farm products. To locate farms and resources and to support the local agriculture community, visit:

**[www.getrealmaine.com](http://www.getrealmaine.com)**



**Sponsored by:**  
**The Maine Department  
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Conservation and  
Forestry**

Agricultural Resource Development

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